



**Just Right  
Reader**



**Kayla Gains a  
Customer**



# Kayla Gains a Customer



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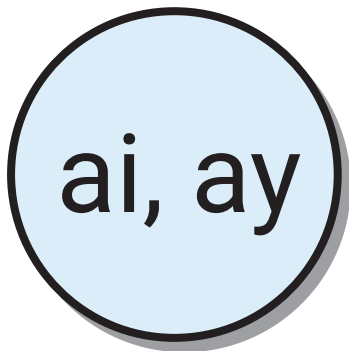
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Just Right Reader, 909 Lake Carolyn Parkway, Suite 875, Irving, TX 75039



# Grow Your Phonics Skills!

Look for the vowel teams



Try these decodable words!

See [page 15](#) for more.

gain

way

## New Vocabulary

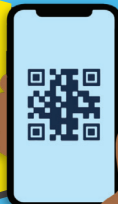
**hair:** a thin, thread-like strand that grows from the skin of humans and other mammals

**salon:** a business that offers a service related to grooming

**stylist:** a hairdresser

## Let's Read!

Scan the QR code  
to watch a fun 2-minute  
video about the book.



Kayla likes to play with hair. Her aim is to open a hair salon one day. She hopes that people will pay and say that she's the best. Until then, she will train to master many styles.



Every day, Kayla styles her hair all by herself.

"I'll do a puff today. Or maybe I'll do a braided pigtail," says Kayla.

Puff it is! She brushes her hair, pulls it up, and sprays it to help it stay flat.



Kayla makes her way to her mom.

Mom's long, black hair sways at her waist as she sorts through the mail.

"No way! Mom's hair is never down," Kayla thinks. "Now's the time!"



Kayla runs over to her mom  
yelling, "May I please braid your  
hair?"

Mom jumps up and drops the  
mail.

She laughs and says, "Okay!"

"Yay!" Kayla says with glee.





Mom sits while Kayla lays beads on a gray tray. Mom's hair is one of her best traits. Mom's braids cannot be plain!

"I can't wait to see what you do!" says Mom.



Mom stays still as Kayla braids her hair and adds clay beads.

She takes her time and doesn't pull. She is afraid Mom can feel pain. She doesn't want to fail.

When Kayla's done, she lays any stray hairs flat with spray.



“What do you say?”

“Amazing!” Mom says. “Why wait to open a salon? I’ll pay you to be my main stylist any day!”

Kayla is happy and loves the praise! She just gained her first customer!





## Phonics Fun

Write 2 words you know that will help you remember words with ai and ay.



## High Frequency Words

or people pull



## Comprehension

Why do you think the author chose Kayla's mom to be Kayla's first customer?



## Decodable Words

afraid	gain	may	plain	sway	wait
aim	gray	maybe	play	today	way
braid	Kayla	okay	say	train	yay
clay	lay	pain	spray	trait	
day	mail	pay	stay	tray	
fail	main	pigtail	stray	waist	











# Just Right Reader

Scan the QR code for a phonics lesson  
in English and Spanish



Patents Pending

## Kayla Gains a Customer

Decodable Set: 37

Skill: Long a Vowel Teams

ai, ay

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